

## **Portcoast co-ordinated to organize the Conference for International seaport management and exploitation efficiency improvement at Ba Ria – Vung Tau, 2011**

*Portcoast, 30 Sep. 2011*



On 29 September 2011, at Vung Tau City, Vietnam Maritime Administration and Ba Ria – Vung Tau Provincial People's Committee, associated with Portcoast Consultant Corporation (Portcoast) successfully hold the Conference for International seaport management and exploitation efficiency improvement at Ba Ria – Vung Tau. The director of Vietnam Maritime Administration, Nguyen Ngoc Hue is the chairman of the conference.

Attending the meeting were Mr. Tran Ngoc Thoi - Vice President of Ba Ria - Vung Tau Provincial People's Committee.

About 170 delegates from Port enterprises, shipping companies, transport agents, Viet Nam Ship Agents and Brokers Association, Vietnam Freight Forwarder Association, Vietnam Seaport Association, Viet Nam Shippers' Council, Maritime Administration of region, pilotage companies, maritime insurance, Vietnam Chamber of Commerce and Industry, Departments of Ba Ria – Vung Tau, communication companies, central and local news,... attended and published the news of the Conference.

At the Conference, most of the speeches on planning, planning management, the problems of seaport exploitation and development investment, connection infrastructure, mechanisms and policies, port charges, ... are given by the participants with the multi-dimensional perspective, they reflect deeply and specific on actual situation of seaports management, exploitation and development planning in the province Ba Ria - Vung Tau.

The discussion by Director of Vietnam Maritime Administration was assessed pretty open. The issues as development of infrastructure connectivity, public infrastructure of seaports, maritime safety, port services, mechanism and policies has been discussed by the director, noted for solutions the next period.

The representative of Portcoast who attended the conference, Mr. Nguyen Anh Tuan – The Deputy General Director presented a summary of the detailed planning of seaport group No. 5 2020, orientation to 2030 and the premise, the ability and the relating issues to be addressed to develop an international gateway port of Vung Tau - Cai Mep into the port with nature of the international container transshipment. Presentation showed some key features of the detailed planning of port group No.5 to 2020 and orientation to 2030, newly approved by the Ministry of Transportation by Decision 03/8/2011 1745/QD-BGTVT; regarding the ability to develop international gateway port of Vung Tau port into the port with nature of the international container transshipment, the speech emphasized the necessary and sufficient conditions to bring success to an international transit port, that "sufficient condition" which is the most important assessment is to have the support of at least one or two major carriers. Ending the speech, Mr.Tuan said: " Although the master planning on development of Vietnam's seaport system is determined that Vietnam's international transshipment port is at Van Phong- Khanh Hoa and this is this is a correct decision by Government because Van Phong has favorable natural conditions while few places on our country has been, moreover more 12km of entire port can be built in synchronization at first, the landside behind the port is still empty, so it can be planned to develop the economic zone, logistics parks and non-tariff area,...meeting the requirement of international transshipment operation. However, the delay in implementing the investment, especially for the two starting terminal, not finding and linking with "at least one major carrier," to join invest and exploit later caused opportunity to form and develop an international transshipment port in Van Phong reduced a lot. In that situation, the shipping companies, the World's leading port operators such as APM-Maerks, CMA-CGM, Hutchison Port Holding, APMT, PSA had presented in Cai Mep – Thi Vai to invest and operate the ports, and and bringing the mother ship with the capacity up to 11,000 TEUs in Cai Mep together with establishing direct shipping route from place to USA and Europe by carriers which can be considered a basic premise and most convincing in the development of international gateway port of Vung Tau - Cai Mep port into the port with the nature of the international container transshipment ".

Some photos at the Conference



Mr. Tran Ngoc Thoi – The Vice President of BRVT Provincial People's Committee



The Deputy Director of Vietnam Maritime Administrator – Mr. Bui Thien Thu at the Conference





Mr. Pham Anh Tuan – The Deputy General Director of Portcoast presented the speech in the Conference



Director of Vietnam Maritime Administration, Mr. Nguyen Ngoc Hue lead the discussion in the Conference



Delegates in the Conference





The delegates in the Conference